



## Weekly 60 second presentation prompt sheet

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<b>Your name</b>	
<b>Your company</b>	
<b>What do you sell or what service do you provide?</b>	
<b>If you offer several products/services, is there one which you offer more often?</b>	
<b>How long have you been in this business?</b>	
<b>What makes your business unique?</b>	
<b>Do you have a specialty?</b>	
<b>What is your territory?</b>	
<b>Do you do complimentary consultations?</b>	
<b>What kind of people/businesses would be good clients for you?</b>	
<b>What sort of "hot buttons" should we be aware of to help give you leads?</b>	